



Enterprise Risk and GRC

Green Quadrant: GRC Software 2025

By Renee Murphy and Katelyn Johnson
With Bill Pennington

August 2025



This version of the report contains Verdantix's summary of AuditBoard's offerings to help prospective customers evaluate whether the vendor is a good fit for their requirements. It does not contain other vendor profiles.



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This report provides a detailed, fact-based benchmark of 15 of the most prominent governance, risk and compliance (GRC) software providers in the market. Using the proprietary Verdantix Green Quadrant methodology, our analysis is grounded in live product demonstrations, customer interviews, and vendor responses to a comprehensive 100-point questionnaire, covering 10 capability and six momentum categories. The study finds that the GRC software market has evolved significantly in recent years, as organizations seek to modernize risk management practices, automate compliance workflows, integrate ESG and third-party risks and respond to intensifying regulatory scrutiny. Among the vendors in the Leaders' Quadrant, AuditBoard, Archer, SAI360 and Corporater demonstrated the most comprehensive and mature GRC platform capabilities across risk, compliance, audit and sustainability domains.

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Organizations mentioned

360factors, 3M, Alaska Airlines, American Bankers Association (ABA), Archer, Arrowroot Capital, AuditBoard, Bank of England, Battery Ventures, BlackRock, Bupa, Camms, CBE Companies, Cigna Insurance, Cinven, Corporater, Crowe, Dell Technologies, Diligent, E.ON, Finstro, Hg, IBM, LogicGate, McCarthy Building Companies, MetricStream, Microsoft, National Grid, NVIDIA, Origami Risk, Panduit, Protecht, PSG, Qlik, Riskconnect, SAI360, SAP, ServiceNow, Standards Australia, Starbucks Corporation, Symphony Technology Group (STG), TA Associates, Tableau, Tesco, Thoma Bravo, Uber, Wipro, Workday, Workiva.

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Summary for decision-makers

- This report is designed to help senior executives managing governance, risk and compliance (GRC) programmes identify a best-fit provider for GRC platform investment to achieve effective risk and compliance management.
- Based on the proprietary Verdantix Green Quadrant methodology, our analysis encompassed live product demonstrations, customer surveys, and vendor responses to a detailed 100-point questionnaire, examining platform capabilities and market momentum.
- This study finds that the market for GRC platforms has shifted in recent years, driven by large enterprises consolidating their software investments and mid-market firms entering the space for the first time to enhance their risk management programmes through automation and AI.

Figure 6
Green Quadrant for GRC software 2025



Note: A white plot indicates a non-participating vendor
Source: Verdantix analysis

How to use the Green Quadrant for GRC software 2025

This Green Quadrant analysis applies to governance, risk and compliance (GRC) software, which Verdantix defines as:

“An integrated software suite that centralizes policies, risks, controls and compliance activities into configurable workflows and real-time dashboards, allowing organizations to manage governance, mitigate risk and meet regulatory obligations efficiently.”

This Green Quadrant report assesses and benchmarks 15 leading vendors of GRC software. The report will help senior executives select GRC software providers based on their needs. It positions the vendors into four Quadrants: Leaders, Innovators, Specialists and Challengers – each with specific benefits and drawbacks. The report answers the following questions:

- **How are vendors innovating to meet evolving customer needs for GRC practitioners?**
- **What differentiates vendors in this space?**
- **Who are the leading GRC software vendors?**
- **What should a buyer look for when selecting a GRC software provider?**

To answer these questions, Verdantix evaluated 15 vendors using a 100-point questionnaire and live product demonstrations lasting two hours each. We also conducted 26 interviews with buyers of GRC software. The analysis uses the proprietary Verdantix Green Quadrant methodology, which provides an evidence-based, objective assessment of vendors offering comparable products or services. Additional Verdantix insights to GRC software can be found in the 2024 Buyer's Guide report (see [Verdantix Buyer's Guide: Governance, Risk And Compliance Software \(2024\)](#)), which provides an analysis of 34 GRC software providers.

Organizations need software to grow their GRC maturity

In recent years, the pressures driving investment in GRC platforms have intensified. Shifting risk profiles, expanding regulatory expectations and increased executive focus on enterprise resilience have all accelerated the need for more mature, technology-enabled risk and compliance capabilities. To meet these demands, buyers now require GRC platforms that enable them to:

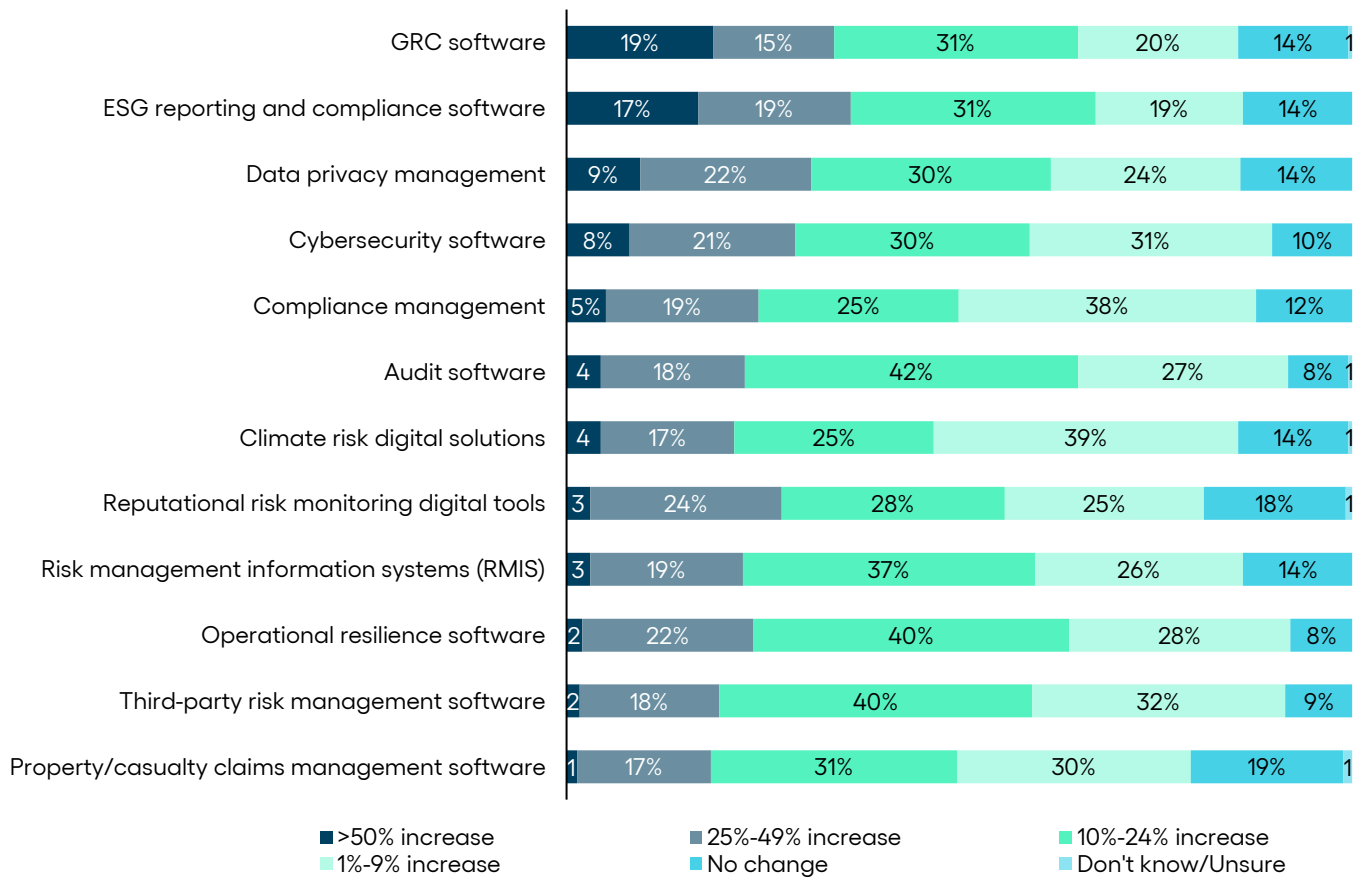
- **Keep pace with fast-moving risk environments.**
The volume, variety and velocity of risk events – from climate disruption and cyber attacks to supply chain instability and generative AI (GenAI) misuse – are outstripping traditional manual risk practices. Organizations are increasingly turning to platforms that automate core risk processes, use AI agents to flag anomalies or emerging threats, and deliver near-real-time insights. Over 65% of participants in the 2024 global corporate risk management survey said they plan to boost their spending on GRC software by at least 10% within the next two years (see **Figure 1**) (see [Verdantix Global Corporate Survey 2024: Risk Management Budgets, Priorities And Tech Preferences](#)). This shift to technology enables risk leaders to move from static, point-in-time risk assessments to dynamic, continuous monitoring that keeps pace with today's operational volatility.



Figure 1

Firms' change in spend on risk management software products in the next two years

To what extent will your firm change its spend on the following risk management software products in the next two years?



Note: Data labels are subject to rounding; percentages less than 5% are written as numbers.

Source: Verdantix Global Corporate Risk Management Survey 2024

N=300

- **Translate strong use cases into better enterprise risk management (ERM) outcomes.**

Firms are no longer looking for generic risk registers or one-size-fits-all workflows. Instead, they are prioritizing platforms with well-developed, purpose-built use cases that span the risk life cycle from identification and assessment to mitigation and reporting. Whether it is automating third-party risk scoring, mapping controls to ESG goals or embedding risk appetite into decision-making, platforms that deliver depth and configurability in specific domains help firms drive meaningful improvement in ERM outcomes (see [Verdantix Tech Roadmap: Risk Management Technologies \(2025\)](#)).

- **Navigate a volatile regulatory risk landscape with speed and accuracy.**

With regulatory expectations evolving faster than ever – especially in areas such as sustainability disclosures, AI governance, data privacy and financial resilience – organizations need platforms that go beyond simple compliance checklists (see [Verdantix When The Guardrails Come Off: The New Risk Leadership Challenge](#)). Best-in-class GRC solutions offer centralized regulatory libraries, obligation-mapping tools, automated impact assessments and audit-ready documentation. These capabilities help organizations reduce compliance gaps, demonstrate defensibility and proactively respond to new or changing requirements across jurisdictions.



Green Quadrant for GRC software

Risk and compliance practitioners seek solutions that combine deep domain expertise, strong cross-industry applicability and the ability to support strategic conversations with senior stakeholders. Buyers prioritize vendors that can align technology capabilities with enterprise-level goals, whether they relate to risk transformation, regulatory readiness or operational resilience. Depending on the client's use-case focus and GRC maturity, selection often hinges on the platform's relative strengths across core areas such as risk management, compliance automation, policy governance, audit workflows and ESG integration.

Green Quadrant methodology

The Verdantix Green Quadrant methodology provides buyers of specific products or services with a structured assessment of comparable offerings across vendors at a specific point in time. The methodology supports purchase decisions by identifying potential suppliers, structuring relevant purchase criteria through discussions with buyers and providing an evidence-based assessment of the products or services in the market. To ensure the objectivity of the study results, the research process is defined by:

- **Transparent inclusion criteria.**

We work to analyse all providers that would qualify for inclusion in the research. For those providers that decline our invitation or fail to respond, we work to include them based on publicly available information that would provide an impression of those firms' market positioning if such information was deemed complete and sufficiently accurate to form a basis for benchmarking.

- **Analysis from buyer's perspective.**

For this Green Quadrant, we spoke with 26 buyers to understand the relevant buying requirements and weight the evaluation criteria in the model that drives the Green Quadrant analysis graphic.

- **Reliance on professional integrity.**

As it would be unfeasible to check all data and claims that providers make, we emphasize the need for professional integrity. Correspondingly, competitors and existing customers can check each provider's assertions, as they are placed in the public domain through this report.

- **Scores based on available evidence.**

To assess the expertise, resources, business results and strategies of individual providers, we collected evidence from public sources and conducted interviews with multiple representatives of each service provider, as well as industry experts. When providers claimed to be 'best in class', we challenged them to present related evidence.

- **Comparison based on relative capabilities.**

We constructed measurement scales ranging from 'worst in class' to 'best in class' performance at a certain point in time for each assessment category. A provider's position in the market can change over time depending on how its offering and success evolve compared with its competitors. This means that even if a provider adds new capabilities, makes a strategic acquisition or receives new investment, its Quadrant positioning may not improve relative to other providers, if its competitors also enhance their offerings. Verdantix repeats a Green Quadrant analysis for a product or service market annually or every two years, to capture these transitions over time.



Evaluated firms and inclusion criteria

Verdantix applies rigorous inclusion criteria to ensure that the Green Quadrant analysis compares only those GRC platform providers capable of supporting implementations of comparable scale, complexity and cross-functional impact. The 15 GRC software vendors included in this study were selected because they have:

- **Coverage across at least five core GRC capabilities and emerging use cases.**
Eligible vendors were required to demonstrate functional depth in multiple key categories such as ERM, regulatory compliance, audit and assurance, policy governance, and third-party risk, as well as support for trending priorities such as ESG risk enablement, AI governance and cyber risk.
- **A dedicated GRC software team of at least 80 personnel.**
Vendors were required to maintain a sizable, focused team – encompassing product development, implementation and customer success roles – dedicated to delivering and evolving their GRC platform offering. This ensures sufficient scale to support enterprise-grade deployments and long-term product innovation.
- **A minimum annual GRC platform revenue of \$1 million.**
To validate market relevance and commercial viability, vendors were required to demonstrate at least \$1 million in annual recurring revenue from their GRC software platform, excluding services or unrelated product lines.

Based on the inclusion criteria outlined above, this report evaluated 15 GRC software platform providers: 360factors, Archer, AuditBoard, Corporater, Diligent, IBM OpenPages, LogicGate, MetricStream, Origami Risk, Protecht, Riskconnect, SAI360, SAP, ServiceNow and Workiva. With the exception of IBM and SAP, which were invited to take part but either did not respond or did not actively participate, all vendors actively engaged in the research by providing responses to a 100- point questionnaire, permitting customer interviews and participating in a two-hour product demonstration.

Evaluation criteria for GRC software

Verdantix defined the evaluation criteria for the Green Quadrant GRC platform software study through a combination of interviews with senior executives, desk research, discussions with multiple customers and staff expertise. In full, this year's Green Quadrant analysis compares offerings from 15 GRC software firms, using a 100-point questionnaire covering 10 capability categories and six momentum categories. Individual metrics were classified as follows:

- **Capabilities metrics.**
The capabilities dimension, plotted on the vertical axis of the Green Quadrant graphic, was used to measure each software providers' capabilities based on the breadth and depth of that firm's software approach, its differentiators against other providers, and its proven experience in each area.
- **Momentum metrics.**
The momentum dimension of the analysis, captured on the horizontal axis of the Green Quadrant graphic, was used to measure each software firm based on its market vision, competitive strategy, and the size and scale of each provider's specific GRC business. In total, we assessed the providers across six distinct momentum categories.

All sub-criteria were scored between the values of zero (no capability) and three (best in class). Each sub-criterion has a percentage weighting that dictates its contribution to the overall capability or momentum score. The combination of high-level criteria scores in the capabilities and momentum sections generated the Green Quadrant graphic and rankings. **Figure 2** and **Figure 3** provide details of the study criteria. **Figure 4** and **Figure 5** provide a breakdown of the scoring for all participants in each category. **Figure 6** shows the Green Quadrant graphic summarizing the positioning of all GRC software vendors in this benchmark study.



Figure 2

Capabilities criteria for GRC software

Capabilities	Questions
Governance and policy management	How effectively does your platform maintain a repository of standardized IT policies and ensure historical versions are preserved for reference and compliance tracking? How well does your platform enable the creation of organization-specific policies and map them to relevant risk and compliance requirements for accountability? How effectively does your platform ensure policies are automatically updated when regulations change and distributed to relevant stakeholders?
Risk management	How many use cases are available on the platform? To what extent does your platform analyse internal and external factors to identify risks that may affect the organization? How well does your platform support modelling potential outcomes of various risk scenarios? How frequently are controls evaluated for effectiveness over time? Does your organization monitor metrics that indicate changes in the risk landscape?
Reporting	Does your platform provide tailored visualizations of risk data for stakeholders? Does your platform support the generation of standardized or on-demand reports to suit various needs? How effectively does your platform offer graphical representations of risk data to improve understanding and communication? Does your platform facilitate the sharing of risk-related information and support decision-making across teams?
ESG risk management	How effectively does your platform provide a structured repository of risks related to ESG factors? How effectively does your platform aggregate ESG data from operations, supply chains and market trends? To what extent does your platform compare ESG risks against industry best practices and peer performance (benchmarking)? How effectively does your platform produce detailed reports on ESG risks and performance for stakeholders?
Audit management	How effectively does your platform focus on prioritizing audits according to risk levels and organizational objectives? Does your platform ensure audits are planned and assigned to relevant personnel with clear timelines? How securely does your platform organize audit evidence to support findings? How well does your platform assign corrective actions and monitor their completion? How effectively does your platform provide tailored insights for different stakeholders? How well does your platform use visual tools to present audit data clearly and effectively?
Regulatory change management	How effectively does your platform track and alert users to new or updated regulatory requirements? Does your platform help evaluate the potential impact of new or revised regulations on existing processes? How does your platform facilitate updates to internal policies and procedures in response to regulatory changes? How effectively does your platform assign responsibilities and track completion of regulatory compliance actions?
AI, NLS (natural language search), LLM (large language model), SLM (small language model)	What specific use cases are you addressing today with your AI capabilities, and can you provide customer success examples or case studies? Do you build your AI capabilities in-house, leverage third-party AI services or a combination of both? Why did you choose this approach? What types of AI models (generative, predictive analytics, NLP, LLMs, etc.) do you currently employ, and what differentiates your AI capabilities from competitors? How do you manage risks associated with bias, fairness, regulatory compliance and data ethics in your AI solutions?
Data model	How effectively does your platform support customizable data structures to adapt to various organizational needs? How well does your platform enable the structured representation of risks, controls, incidents and related data for clear navigation? How effectively does your platform support increasing volumes of data as the organization grows? Does your platform accommodate data models for multiple organizational units in a shared environment?
Data inputs and BI	How effectively does your platform provide flexible and developer-friendly APIs for integrating with external systems? How effectively does your platform structure data to support AI, ML and advanced analytics tools? How effectively does your platform support direct integration with BI platforms such as Looker, Microsoft Power BI, Qlik or Tableau?
Configuration	How effectively does your platform allow administrators to configure workflows to align with organizational processes? Does your platform configure encryption for data at rest and in transit? Does your platform offer real-time views of platform performance and uptime to support proactive troubleshooting? Does your platform allow testing of configurations and updates in a safe, isolated environment?

Source: Verdantix analysis



Figure 3

Momentum criteria for GRC software

Momentum	Questions
Vision and commercial strategy	What is your firm's vision for how the GRC platform software market will evolve over the next 2-3 years? What is your firm's vision for the target customers/addressable market opportunity you seek to target over the next 5 years? Industries, geographies, revenue-size customers, functional budget-holders, functional solutions, etc.
Organizational resources	How many employees did your firm have and how has this changed over the last 2 years? How many employees are dedicated to the GRC platform?
Innovation and product strategy	What is your firm's product roadmap for the next 18 months to support long-term viability and maintain competitive advantage(s)? Please state the % of revenue invested in R&D and/or % of R&D invested in new product development or other metrics to demonstrate re-investment into new product development for 2024. How often do you release new functionality? This includes design through deployment and quality assurance process (e.g. versions, testing of code and product functions).
Current customer base	As of March 2025, how many firms have deployed your GRC platform software? What is the largest organization currently utilizing your solution? As of March 2025, how many firms have deployed your GRC platform software? In FY 2023/24, how many new GRC platform software customers did you win? What % of your GRC software customers renewed their contracts in FY 2023/24 compared with FY 2022/23?
Financial resources	What was your annual revenue in FY 2023/24? What percentage of total revenue relates to GRC platform software use cases? By what percentage did your revenue grow in relation to GRC platform software in 2023/24?
Customer success	How many FTE employees are dedicated to customer success and account management? How many client accounts, on average, are each responsible for? Detail the availability and location of customer care/support and differing levels of support offered. What types of support services are typically requested? What is the average response time?

Source: Verdantix analysis



Figure 4
Vendor category scores: capabilities

	360Factors	Archer	AuditBoard	Corporater	Diligent	IBM	LogicGate	MetricStream	OrigamiRisk	Protecht	Riskconnect	SAI360	SAP	ServiceNow	Workiva
Governance and policy management	1.0	2.0	2.0	2.0	1.4	1.0	1.4	2.0	1.4	1.0	2.0	2.0	1.0	2.0	1.7
Risk management	1.5	1.6	2.3	2.6	2.1	1.5	1.2	1.9	1.0	1.2	1.6	2.5	1.2	1.2	1.1
Reporting	1.5	2.0	2.3	2.8	2.0	1.6	1.5	1.7	1.0	1.3	2.1	2.2	1.6	1.7	2.2
ESG risk management	1.2	1.4	2.2	2.4	2.6	1.6	1.8	1.6	1.4	0.6	1.6	2.6	1.6	2.4	2.4
Audit management	1.8	2.5	2.5	2.3	1.8	1.3	1.5	2.5	0.8	1.0	1.8	2.0	1.5	1.3	1.8
Regulatory change management	2.0	3.0	2.3	3.0	2.0	2.5	2.0	2.8	1.3	1.0	2.0	2.5	1.5	1.3	2.0
AI, NLS, LLM, SLM	2.0	1.8	2.5	1.8	2.3	2.0	1.5	2.0	1.3	0.0	1.8	1.8	1.5	2.0	1.8
Data model	2.0	1.7	2.7	2.0	3.0	1.7	2.7	2.4	2.7	2.0	2.7	2.7	2.0	2.0	2.4
Data inputs and BI	1.4	2.4	1.7	1.7	2.7	1.0	1.7	2.0	1.0	1.0	1.7	2.4	2.0	2.0	2.4
Configuration	1.8	1.8	1.8	1.3	1.5	1.8	2.3	1.8	1.8	1.0	1.8	1.8	2.0	2.8	2.5

Scoring framework	
Evidence of market-leading functionality or positioning	3
Evidence of strong, above-par functionality or positioning	2
Evidence of on-par functionality or positioning	1
Lack of evidence, or evidence of sub-par or a lack of functionality or positioning	0
Verdantix research teams determine all scores at either sub-criteria level (for capabilities) or criteria level (for momentum), using the scoring framework above. These assessed scores are then weighted and compiled into derived scores at criteria or capability/momentum level.	

Source: Verdantix analysis



Figure 5
Vendor category scores: momentum

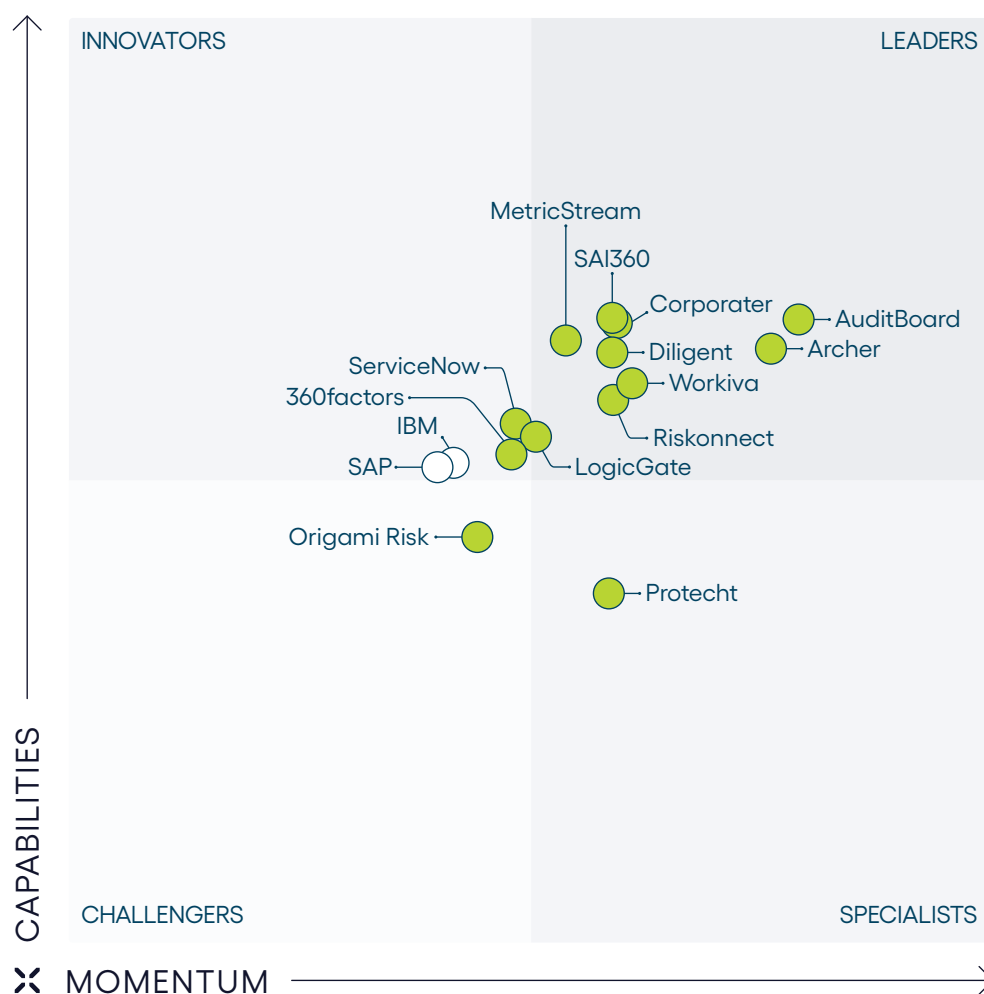
	360Factors	Archer	AuditBoard	Corporater	Diligent	IBM	LogicGate	MetricStream	OrigamiRisk	Protecht	Riskconnect	SAI360	SAP	ServiceNow	Workiva
Vision and commercial strategy	1.0	2.5	3.0	2.0	1.5	1.0	1.0	1.5	1.0	1.0	1.5	2.0	1.0	1.0	1.0
Organizational resources	2.4	2.7	2.7	2.7	2.3	1.6	1.0	2.0	1.3	1.0	3.0	2.7	1.6	1.6	3.0
Innovation and product strategy	1.6	2.6	2.6	1.6	1.6	1.4	1.6	1.6	1.2	1.6	1.8	2.6	1.2	1.4	1.8
Current customer base	1.4	2.6	2.6	2.0	2.2	1.4	2.0	2.0	1.8	2.4	2.2	1.8	1.4	2.2	3.0
Financial resources	2.0	2.5	2.5	2.2	2.3	1.6	1.7	2.0	1.5	2.2	2.0	1.5	1.6	1.6	1.5
Customer success	1.8	1.8	2.8	2.5	1.8	1.0	1.8	1.3	2.0	2.0	2.3	1.8	1.0	1.0	3.0

Scoring framework	
Evidence of market-leading functionality or positioning	3
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Source: Verdantix analysis



Figure 6
Green Quadrant for GRC software 2025



Capabilities

This dimension measures each service provider on the breadth and depth of its GRC offering across 10 capability criteria, as outlined in **Figure 2**.

Momentum

This dimension measures each service provider against six momentum criteria, as outlined in **Figure 3**.

Note: A white plot indicates a non-participating vendor
Source: Verdantix analysis

AuditBoard overview

Information

Founded in Los Angeles in 2014 as SOXHUB by former auditors Daniel Kim and Jay Lee, AuditBoard launched a cloud application to automate Sarbanes-Oxley (SOX) compliance. Seed funding and a \$40 million Series B round, in 2016 and 2018, respectively, from Battery Ventures fuelled rapid expansion and a 2017 rebrand to AuditBoard, as the platform broadened to risk, audit, compliance and ESG. AuditBoard passed \$200 million in annual recurring revenue in February 2024. In May 2024 private equity firm Hg agreed to acquire AuditBoard for over \$3 billion, one of the year's largest venture-capital-backed exits.

Vendor info

Firm name	AuditBoard
Headquarters	Cerritos, California
Employees	800
Revenues	Not disclosed
No. of offices	2
Example customers	Alaska Airlines, NVIDIA, Workday

Customer regional presence

Asia	
Oceania	
Europe	
Middle East and Africa	
Latin America and the Caribbean	
North America	

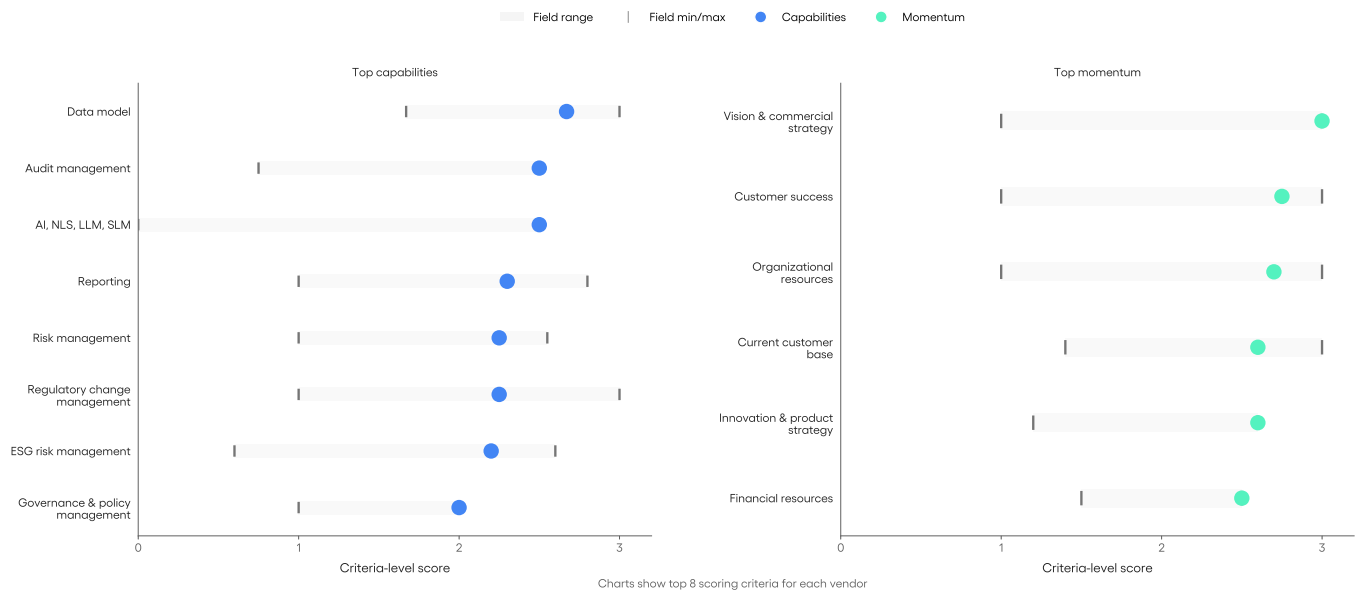
% Customer base

0% <10% 10%-25% 25%-50% above 50%

Top industry penetrations

Not disclosed

Performance vs Field (2025)



Note: See the main scoring figure for an explanation of the scoring framework.



AuditBoard redefines compliance efficiency

The Green Quadrant analysis finds that AuditBoard has:

- **Strong capabilities in AI-enabled compliance and audit.**

AuditBoard demonstrates a solid understanding of the audit life cycle; its application of automation and AI in this space is well-developed. The platform supports greater efficiency in audit execution by reducing manual tasks and supporting structured workflows. In compliance, its automation features help maintain oversight and support timely documentation and reporting. Among the platforms evaluated in this report, AuditBoard shows particular strength in tailoring AI capabilities to this domain.

- **Weaker AI application outside core audit functions.**

AuditBoard's AI engine has yet to extend to adjacent governance, risk and compliance (GRC) domains such as business continuity planning. Today, risk and compliance teams in that area still rely largely on manual data collection or static, rule-based alerts; however, addressing additional use cases is part of the firm's ongoing strategy. AuditBoard's microservices-based architecture and API-friendly (application programming interface) design leave ample headroom to embed more sophisticated machine learning (ML) models and natural language tools over time, and its roadmap includes enhancements across the platform.

- **Ideal capabilities for firms desiring thoughtful AI integration with a compliance-enabled risk posture.**

AuditBoard is a suitable choice for organizations looking to centralize risk management around audit and compliance workflows. Firms with a focus on enhancing audit efficiency or structuring compliance processes through automation will likely benefit from the platform. It is especially relevant for teams that prioritize usability, clear audit trails and structured reporting.



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